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TRADE BULLETIN

JANUARY 1, 1927

FERN AND FLOWER FARM

EDWARD GILLETT

SOUTHWICK, MASSACHUSETTS

Orders accepted under the usual trade terms and conditions, boxing at cost.

The following stock I will have in excess of requirements for my usual retail trade and am pleased to make these offerings to the trade.

All of the stock is of my own growing and is now in my nursery ready for shipment.

This list supersedes all previous catalogs and quotations.

Thirty of one variety will be sold at the hundred rate; five at the ten rate; where less than five of one variety is ordered add 25% to the ten rate.

HARDY NATIVE FERNS

		Per 10	Per 100
5000	Adiantum pedatum (Maidenhair Fern)	\$1.00	\$8.00
7000	Aspidium acrostichoides (Christmas Fern)	1.00	8.00
1200	Aspidium aculeatum Braunii (Prickly Shield Fern)	2.30	20.00
1200	Aspidium cristatum (Crested Wood Fern)	1.00	8.00
800	Aspidium cristatum Clintonianum	1.00	8.00
400	Aspidium Filix-mas (Male Fern)	2.30	20.00
700	Aspidium Goldieanum (Goldie's Wood Fern)	3.00	25.00
3000	Aspidium marginale (Evergreen Wood Fern)	1.00	8.00
700	Aspidium munitum (Giant Holly Fern)	2.00	18.00
1000	Aspidium noveboracense (New York Shield Fern)	1.00	8.00
3500	Aspidium spinulosum (Spinulose Wood Fern)	1.00	8.00
250	Aspidium spinulosum dilatatum	1.35	10.00
1500	Aspidium thelypteris (Marsh Shield Fern)	1.00	8.00
1000	Asplenium angustifolium (Narrow-leaved Spleenwort)	1.60	14.00
2000	Asplenium ebeneum (Ebony Spleenwort)	1.00	8.00
3000	Asplenium Filix-foemina (Lady Fern)	1.00	8.00
2000	Asplenium trichomanes (Maidenhair Spleenwort)	1.00	8.00
800	Asplenium thelypteroides (Silvery Spleenwort)	1.00	8.00
500	Cystopteris bulbifera (Bladder Fern)	1.00	8.00
500	Cystopteris fragilis (Fragile Fern)	1.00	8.00
4000	Dicksonia punctilobula (Hayscented Fern), strong clumps	1.00	8.00
2000	Dicksonia punctilobula, Sq. Ft. sods	2.50	20.00
1000	Onoclea sensibilis (Sensitive Fern)	1.00	8.00
3000	Onoclea struthiopteris (Ostrich Fern)	1.25	10.00
2000	Osmunda regalis (Royal Fern)	1.25	10.00
3000	Osmunda Claytoniana	1.25	10.00
3000	Osmunda cinnamomea (Cinnamon Fern)	1.25	10.00
1000	Phegopteris hexagonoptera (Beech Fern)	1.00	8.00

		Per 10	Per 100
2000	<i>Polypodium vulgare</i> (Common Polypody)	1.00	8.00
1000	<i>Pteris aquilina</i> (Common Brake)	1.00	8.00
1500	<i>Woodsia ilvensis</i> (Rusty Woodsia)	1.00	8.00
1000	<i>Woodsia obtusa</i> (Obtuse-leaved Woodsia)	1.00	8.00
1500	<i>Woodwardia angustifolia</i> (Chain Fern)	1.50	12.00
1000	<i>Woodwardia virginica</i>	1.00	8.00

HARDY PERENNIALS

200	<i>Achillea Boule de Nieve</i>	1.00	8.00
500	<i>Actaea alba</i> (White Baneberry)	1.50	12.00
800	<i>Actaea rubra</i> (Red Baneberry)	1.75	15.00
400	<i>Anemone pulsatilla</i> (European Pasque Flower)	1.50	12.00
200	<i>Anemone pulsatilla rubra</i>	1.50	12.00
200	<i>Anthemis tinctoria</i>	1.00	8.00
500	<i>Aquilegia alpina</i>	1.00	8.00
1500	<i>Aquilegia canadensis</i>	1.00	8.00
1000	<i>Aquilegia chrysantha</i>	1.00	8.00
700	<i>Aquilegia vulgaris</i>	1.00	8.00
800	<i>Aquilegia vulgaris alba</i>	1.00	8.00
400	<i>Arabis Kelleri</i> (a miniature rock Cress, new)	2.00	15.00
600	<i>Arabis mollis</i>	1.00	8.00
1500	<i>Arenaria caespitosa</i>	1.00	8.00
600	<i>Arisaema triphyllum</i>	1.00	8.00
400	<i>Artemisia argentia</i>	1.00	8.00
1000	<i>Asarum canadense</i> (Wild Ginger)	1.00	8.00
2000	<i>Asclepias tuberosa</i> (Butterfly Weed)	1.25	10.00
100	<i>Aster alpina</i> (Rock Aster)	1.50	12.00
1000	<i>Aster cordifolia</i>	1.00	8.00
500	<i>Aster ericoides</i>	1.00	8.00
1100	<i>Aster laevis</i>	1.00	8.00
1000	<i>Aster linariifolius</i>	1.00	8.00
500	<i>Aster multiflorus</i>	1.00	8.00
1000	<i>Aster Novae-angliae</i>	1.00	8.00
500	<i>Aster novi-belgii</i>	1.00	8.00
600	<i>Aubretia deltoides</i>	1.25	10.00
200	<i>Baptisia tinctoria</i>	1.00	8.00
300	<i>Campanula carpatia</i>	1.00	8.00
100	<i>Campanula carpatia alba</i>	1.00	8.00
1500	<i>Campanula rotundifolia</i>	1.25	10.00
300	<i>Centaurea montana</i>	1.00	8.00
200	<i>Cerastium tomentosum</i>	1.00	8.00
200	<i>Chelone glabra</i>	1.00	8.00
2000	<i>Cimicifuga racemosa</i>	1.00	8.00
2000	<i>Claytonia virginica</i>	.75	6.00
250	<i>Clintonia borealis</i>	1.00	8.00
1500	<i>Convallaria majalis</i> (clumps 3 to 5 pips)	1.25	10.00
600	<i>Coptis trifolia</i>	1.00	8.00
300	<i>Delphinium grandiflorum</i>	1.00	8.00
500	<i>Dianthus alpestris</i>	1.00	8.00
500	<i>Dianthus barbatus</i>	1.00	8.00
400	<i>Dianthus deltoides</i>	1.00	8.00
500	<i>Dianthus plumarius</i>	1.00	8.00
1000	<i>Dicentra canadensis</i>	.75	6.00
1200	<i>Dicentra cucullaria</i>	.75	6.00
400	<i>Dodecatheon meadia</i>	1.25	10.00
400	<i>Erysimum pulchellus</i>	1.00	8.00
4000	<i>Erythronium albidum</i> (large bulbs)	.75	6.00
2500	<i>Erythronium Americanum</i> (large bulbs)	.75	6.00
1000	<i>Erythronium Hendersonii</i>	.75	6.00
500	<i>Erythronium revolutum</i>	.75	6.00
500	<i>Eupatorium ageratoides</i>	1.00	8.00
250	<i>Eupatorium perfoliatum</i>	1.00	8.00
500	<i>Eupatorium purpureum</i>	1.00	8.00
400	<i>Funkia Thomas Hogg</i>	1.00	8.00
250	<i>Gaillardia grandiflora</i>	1.00	8.00
150	<i>Gypsophila paniculata</i>	1.00	8.00
1000	<i>Galax aphylla</i>	1.25	10.00
1100	<i>Gaultheria procumbens</i> (clumps)	1.50	12.00

		Per 10	Per 100
300	<i>Geranium maculatum</i>	1.00	8.00
1500	<i>Hepatica acutiloba</i> (strong clumps)	1.25	10.00
700	<i>Hepatica triloba</i>	1.00	8.00
500	<i>Hibiscus moscheutos roseus</i>	1.00	8.00
200	<i>Heuchera americana</i>	1.00	8.00
400	<i>Hypoxis erecta</i>	1.00	8.00
1000	<i>Iris cristata</i>	1.00	8.00
300	<i>Iris hexagona</i>	1.00	8.00
500	<i>Iris pumila hybrida</i> (mixed)	1.25	10.00
2000	<i>Iris Snow Queen</i>	1.00	8.00
500	<i>Iris pseudacorus</i>	1.00	8.00
1000	<i>Iris verna</i>	1.00	8.00
500	<i>Iris versicolor</i>	1.00	8.00
6500	<i>Lilium canadense</i> , 1st size, (\$80 per M)	1.25	10.00
400	<i>Lilium Grayi</i> , 1st size	1.50	12.00
1800	<i>Lilium superbum</i> , 1st size	1.25	10.00
500	<i>Lobelia cardinalis</i>	1.00	8.00
500	<i>Lobelia syphilitica</i>	1.00	8.00
300	<i>Lupinus perennis</i>	1.00	8.00
1500	<i>Lysimachia numularia</i>	1.00	8.00
300	<i>Lythrum roseum superbum</i>	1.00	8.00
4000	<i>Mertensia virginica</i> , 1st size	1.00	8.00
2500	<i>Mertensia virginica</i> , 2nd size	.65	5.00
1100	<i>Mitchella repens</i> (clumps with earth)	1.25	10.00
450	<i>Mitella diphylla</i>	1.00	8.00
800	<i>Myosotis palustris</i>	1.00	8.00
350	<i>Oenothera fruticosa major</i>	1.00	8.00
150	<i>Oenothera Missouriensis</i>	1.25	10.00
400	<i>Parnassia caroliniana</i>	1.00	8.00
1300	<i>Phlox amoena</i>	1.00	8.00
3000	<i>Phlox divaricata</i>	1.00	8.00
3300	<i>Phlox subulata</i>	1.00	8.00
1400	<i>Phlox subulata alba</i>	1.00	8.00
800	<i>Podophyllum peltatum</i>	1.00	8.00
300	<i>Polygala paucifolia</i>	1.00	8.00
350	<i>Polemonium caeruleum</i>	1.00	8.00
800	<i>Polygonatum biflorum</i>	1.00	8.00
1200	<i>Polygonatum majus</i>	1.25	10.00
1500	<i>Potentilla tridentata</i>	1.25	10.00
200	<i>Salvia argentia</i>	1.00	8.00
1500	<i>Sanguinaria canadensis</i>	.75	6.00
500	<i>Saxifraga virginensis</i>	1.00	8.00
400	<i>Sedum album</i>	1.00	8.00
150	<i>Sedum divergens</i>	1.00	8.00
800	<i>Sedum Kamtschaticum</i>	1.00	8.00
1200	<i>Sedum saramentosum</i>	1.00	8.00
700	<i>Sedum sexangulare</i>	1.00	8.00
500	<i>Sedum stoloniferum coccineum</i>	1.00	8.00
1200	<i>Sempervivum arachnoideum</i>	.75	6.00
1000	<i>Sempervivum tectorum</i>	.75	6.00
1000	<i>Smilacina racemosa</i>	1.00	8.00
800	<i>Solidago canadensis</i>	1.00	8.00
500	<i>Solidago nemoralis</i>	1.00	8.00
500	<i>Thalictrum cornuti</i>	1.00	8.00
1500	<i>Thymus azoricus</i>	1.00	8.00
200	<i>Thymus lanuginosus</i>	1.50	12.00
800	<i>Thymus serpyllum</i>	1.00	8.00
750	<i>Thymus serpyllum album</i>	1.00	8.00
1100	<i>Thymus serpyllum coccineum</i>	1.00	8.00
600	<i>Tiarella cordifolia</i>	1.00	8.00
2000	<i>Trillium erectum</i> (large selected)	.65	5.00
1000	<i>Trillium erectum album</i>	1.00	8.00
1000	<i>Trillium erythrocarpum</i>	.75	6.00
7000	<i>Trillium grandiflorum</i> (very large)	.50	4.00
600	<i>Trillium recurvatum</i>	.75	6.00
1500	<i>Trillium stylosum</i>	1.00	8.00
400	<i>Tunica saxifraga</i>	1.00	8.00
500	<i>Uvularia perfoliata</i>	1.00	8.00
500	<i>Uvularia sessilifolia</i>	1.00	8.00

		Per 10	Per 100
400	Veronica prostrata	1.00	8.00
5000	Vinca minor (field grown clumps)	1.25	10.00
500	Viola blanda	1.00	8.00
500	Viola canina sylvestris	1.00	8.00
700	Viola cornuta	1.00	8.00
400	Viola cornuta alba	1.00	8.00
1000	Viola cucullata	1.00	8.00
1200	Viola odorata	1.00	8.00
400	Viola palmata	1.00	8.00
1200	Viola pedata	1.00	8.00
1000	Viola pubescens	1.00	8.00
1500	Viola septentrionalis	1.00	8.00

BOG PLANTS

200	Acorus calamus	1.00	8.00
300	Calla palustris	.75	6.00
1500	Caltha palustris	.75	6.00
500	Dionaea muscipula (Venus Fly-trap)	1.50	12.00
350	Menyanthes trifoliata	.75	6.00
500	Sarracenia flava	1.25	10.00
500	Sarracenia rubra	1.25	10.00
200	Sarracenia purpurea	1.00	8.00
500	Scirpus atrovirens	.75	6.00
500	Vaccinium macrocarpon	.75	6.00

NATIVE ORCHIDS

900	Calypso borealis	1.75	15.00
2000	Cypripedium acaule	1.25	10.00
300	Cypripedium candidum (prices per crown)	2.00	17.50
2000	Cypripedium pubescens (1-2 crowns)	1.50	12.00
100	Cypripedium pubescens (3-4 crowns)	3.00	25.00
25	Cypripedium pubescens (5-8 crowns)	7.50	
1000	Cypripedium spectabile (1-2 crowns)	2.50	20.00
600	Goodyera pubescens	1.00	8.00
800	Pogonia ophioglossoides	1.00	8.00

CONIFEROUS EVERGREENS

Prices include balling and burlapping.

100	Pinus Mugho 15-18 in.	15.00	125.00
50	Thuja Ellwangeriana 18-24 in.	10.00	
100	Thuja occidentalis 18-24 in.	10.00	85.00
100	Thuja occidentalis 2-3 ft.	15.00	125.00
50	Thuja occidentalis 3-4 ft.	20.00	
100	Thuja globosa 18 in. extra fine	15.00	
25	Thuja globosa 18-24 in.	20.00	
350	Tsuga canadensis 12-18 in.	12.50	100.00
250	Tsuga canadensis 18-24 in.	17.50	150.00
50	Tsuga canadensis 2-3 ft.	25.00	
50	Tsuga caroliniana 18-24 in.	17.50	

EVERGREEN SHRUBS

Prices include balling and burlapping.

750	Andromeda floribunda 12-15 in. spread	17.50	150.00
1500	Andromeda floribunda 15-18 in. spread	22.50	200.00
300	Andromeda floribunda 18 in. selected (My Andromedas are heavily budded)	30.00	275.00
500	Daphne cneorum 12-15 in. with solid balls of earth	12.50	115.00
300	Daphne cneorum 15 in. extra selected	17.50	150.00
100	Ilex glabra 12-18 in.	12.50	100.00
50	Ilex glabra 18-24 in.	17.50	
1000	Kalmia latifolia 12-18 in.	8.50	70.00
1500	Kalmia latifolia 15-18 in.	12.50	100.00
400	Kalmia latifolia 18-24 in.	17.50	150.00
I have a few hundred extra compact and symmetrical specimens from 1 to 2 ft. Prices on application.			
400	Leucothoe catesbaei 12-18 in.	8.50	75.00
500	Ledum latifolium 18 in.	7.50	60.00

	Per 10	Per 100
300 <i>Leiophyllum prostratum</i> 6-8 in.	6.00	50.00
1500 <i>Pachysandra terminalis</i> 2 yr.	1.25	10.00
300 <i>Rhododendron carolinianum</i> 9-12 in. clumps	13.50	120.00
200 <i>Rhododendron catawbiense</i> 12-18 in. clumps	15.00	
150 <i>Rhododendron catawbiense</i> 18-24 in. clumps	20.00	
50 <i>Rhododendron catawbiense</i> 2-2½ ft.	30.00	
300 <i>Rhododendron catawbiense</i> 12-18 in. bushy plants	12.50	100.00
400 <i>Rhododendron catawbiense</i> 18-24 in. bushy plants	15.00	125.00
200 <i>Rhododendron catawbiense</i> compacta 12-15 in.	15.00	
150 <i>Rhododendron catawbiense</i> compacta 15-18 in.	20.00	
150 <i>Rhododendron catawbiense</i> compacta 18 in. sel.	25.00	
750 <i>Rhododendron maximum</i> 12-18 in. clumps	12.50	100.00
500 <i>Rhododendron maximum</i> 18-24 in. clumps	17.50	150.00
I will have at my nursery early in April the following <i>Rhododendrons</i> in freshly collected stock. Only plants of excellent quality will be sent out.		
1000 <i>Rhododendron maximum</i> 2-3 ft.	15.00	125.00
500 <i>Rhododendron maximum</i> 3-4 ft.	20.00	175.00
1000 <i>Rhododendron catawbiense</i> 2-3 ft.	22.50	200.00
500 <i>Rhododendron catawbiense</i> 3-4 ft.	30.00	275.00

DECIDUOUS SHRUBS

The prices on *Azaleas* include balling and burlapping.

400 <i>Azalea calendulacea</i> 12-18 in.	12.50	100.00
800 <i>Azalea canescens</i> 12-18 in.	12.50	100.00
100 <i>Azalea canescens</i> 18-24 in.	17.50	150.00
300 <i>Azalea nudiflora</i> 12-18 in.	10.00	85.00
800 <i>Azalea nudiflora</i> 18-24 in.	15.00	125.00
50 <i>Azalea nudiflora</i> 2 ft.	17.50	
1000 <i>Azalea viscosa</i> 2½-3 ft.	15.00	125.00
500 <i>Azalea viscosa</i> 3-3½ ft.	20.00	175.00

My *Azaleas* are all well budded.

150 <i>Amelanchier canadensis</i> 1½-2 ft.	1.50	12.00
500 <i>Amelanchier canadensis</i> 2-3 ft.	2.50	20.00
200 <i>Amelanchier canadensis</i> 3-4 ft.	3.50	30.00
190 <i>Cornus sericea</i> 3-4 ft.	1.50	12.00
140 <i>Corylus Americana</i> 1½-2 ft.	2.00	18.00
325 <i>Corylus Americana</i> 2-2½ ft. XX	3.00	25.00
150 <i>Forsythia suspensa</i> 2-3 ft.	1.50	12.00
250 <i>Hamamelis Virginiana</i> 12-18 in.	1.25	10.00
200 <i>Hamamelis Virginiana</i> 18-24 in.	1.75	15.00
50 <i>Hamamelis Virginiana</i> 2-3 ft.	2.50	20.00
200 <i>Nemopanthus canadensis</i> 2-3 ft. XX	3.00	25.00
250 <i>Sambucus canadensis</i> 3-4 ft.	2.00	15.00
125 <i>Symphoricarpos vulgaris</i> 3 ft.	1.50	12.00
500 <i>Vaccinium corymbosum</i> 2 ft. B&B	6.50	50.00
200 <i>Viburnum acerifolium</i> 1-2 ft.	2.00	15.00
200 <i>Viburnum acerifolium</i> 2-3 ft.	2.50	20.00
100 <i>Viburnum cassanoides</i> 2 ft.	2.50	20.00
200 <i>Viburnum dentatum</i> 12-18 in.	1.50	12.00
200 <i>Viburnum dentatum</i> 18-24 in.	1.75	15.00
50 <i>Viburnum dentatum</i> 2-2½ ft.	2.00	17.50
125 <i>Viburnum lentago</i> 2-3 ft.	3.00	25.00
175 <i>Viburnum pubescens</i> 1-2 ft.	2.00	17.50

VINES AND CREEPERS

200 <i>Vitis aestivalis</i> , 3 yrs.	1.25	10.00
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COLLECTED KALMIAS, RHODODENDRONS, AZALEAS AND LEUCOTHOE

Shipped direct from collecting fields in carload lots.

These prices cover carload shipments. Quotations will be gladly furnished on quantities calling for less than carload shipments.

Shipping season begins about March 1st, and will continue until the middle of May.

Special Grades. I can furnish special sizes and grades of Rhododendrons and Mountain Laurel to meet any requirements.

Combination Carloads. To those who wish combination carloads consisting of Broad-leaved Evergreens, Azaleas, Ferns and Native Herbaceous Plants, I will be pleased to offer prices f. o. b. shipping point.

Number of plants to the carload. From four to six hundred plants in Rhododendrons and Laurel 2 to 3 ft. sizes make up a minimum weight car of 16,000 pounds. Estimates will be gladly furnished as to the number of plants of any grade or variety, necessary to make up a minimum weight car.

Kalmia latifolia (Mountain Laurel)

I furnish in this Broad-leaved Evergreen only high class stock dug with balls of earth.

	100
1 to 2 ft. selected	\$45.00
2 to 3 ft. selected	70.00
3 to 4 ft. selected	110.00
4 to 5 ft. selected	225.00

Leucothoe catesbaei (Drooping Andromeda)

A very useful shrub for planting along streams or in the foreground of Rhododendron beds.

	100
1 to 2 ft. selected clumps	\$40.00
2 to 3 ft. selected clumps	70.00
3 to 4 ft. selected clumps	110.00

Rhododendron carolinianum (Carolina Rhododendron)

The flowers of this Rhododendron surpass all native varieties, it being a delicate pink with no trace of the dreaded magenta shade. It stands exposed situations extremely well. My supply is almost unlimited.

	100
1 to 2 ft. clumps, with ball	\$95.00
2 to 3 ft. clumps, with ball	130.00
3 to 4 ft. clumps, with ball	275.00

Rhododendron catawbiense (Catawba Rhododendron)

I can supply extra quality stock of this popular variety. For exposed situations it has no equal, being extremely hardy and a very free bloomer.

	100
1½ to 2 ft. selected clumps	\$85.00
2 to 3 ft. selected clumps	150.00
3 to 4 ft. selected clumps	250.00

Rhododendron maximum (Great Laurel)

In this variety I furnish only high grade selected material.

	100
1½ to 2 ft. clumps	\$50.00
2 to 3 ft. clumps	75.00
3 to 4 ft. clumps	125.00
4 to 5 ft. clumps	250.00

Azalea calendulacea (Flame Azalea)

I can supply excellent quality stock at the following prices.

	100
1 to 2 ft. clumps	\$50.00
2 to 3 ft. clumps	70.00
3 to 4 ft. clumps	125.00

Acid Humus. To those who live in sections where acid humus cannot be advantageously obtained I am pleased to offer this special soil shipped direct from the bogs of New Jersey at the following prices: Bulk carload, \$6.50 per ton; less than carload lots put up in 100 lb. bags, \$15 per ton; five 100 lb. bags, \$5, all f. o. b. shipping point.

FERN AND FLOWER FARM

EDWARD GILLET

SOUTHWICK, MASSACHUSETTS